

FOR IMMEDIATE RELEASE

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TOTAL CABLE SOLUTIONS ADDRESSES GROWING LC TO MINI LC CONCERNS WITH INNOVATIVE UNIVERSAL LC™.

Dayton, OH – August 23, 2011 – Total Cable Solutions (TCS) announced today a newly designed take on the Uniboot fiber patch Cable, The Universal LC™. The Universal LC™ addresses the increasing demand for mini LC connectors in high-density data centers by incorporating a universal, adjustable connector that will work in both LC and mini LC ports. Another key feature that makes the Universal LC valuable is the ability to reverse polarity.

Michele Lam, Account Manager at Instor Solutions, said, “This is the first time we’ve seen a cable with universal connectivity. It saves space, future-proofs our customers’ cable investments... the Universal LC™ will definitely save you money.”

The Universal LC™ also features a 2mm Jacket that contains both simplex fibers while still terminating into a duplex LC, mini LC, or SC connector. Since typical fiber optical cables use zip-cord (separate) jackets, which measure 6mm, the innovative 2mm design of the Universal LC™ has made it possible to gain a space savings of over 66%.

Additional features of the Universal LC™ include Bend Insensitive Fiber (BIF), helping to prevent fiber breakdown and substantial power loss, and a Rapid Release Latch™ designed to allow technicians to use a simple “push/pull” method for removing the connector from a crowded panel.

Pricing for the Universal LC™, available only from TCS distributors, starts at a list price of \$29.00.

For editorial information regarding the Universal LC™ and other Total Cable Solutions products or services, contact Brandon Kennison, Director of Marketing, Tel: (937) 470-5191; email: brandon@totalcablesolutions.com. For sales information, contact Charles Hoskins, Director of Operations, Tel: (937) 831-0999; Fax: (928) 833-0999; email: charles@totalcablesolutions.com.

About Total Cable Solutions (TCS)

TCS specializes in private labeled and custom network connectivity products including: fiber patch cords, pre-terminated multi-fiber trunk cables, CAT5e and CAT6 patch cables along with fiber and copper patch panels, keystone jacks, and other accessories. Our ultimate goal is to provide the highest quality products and unsurpassed customer service while maintaining industry leading prices and rapid delivery to our OEMs, VARs and distributors. For more information visit www.TotalCableSolutions.com.

About Instor Solutions

Instor Solutions is a leader in data center infrastructure solutions. Instor partners with manufacturers who produce some of the most innovative solutions for the data center, including intelligent power distribution and monitoring, environmental monitoring, asset management, KVM, and custom server enclosures. Instor provides a wide variety of products and services used to support IT in both large and small enterprises. For more information visit www.instor.com.